Q4

INTERIM REPORT

2022



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Key figures Bond Reporting

Revenue growth (2021 vs. 2022)

5%

Recurring revenue (2022)

90%

EBITDA growth (2021² vs. 2022)

-1%

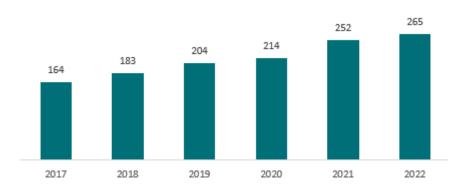
EBITDA margin (2022)

26%

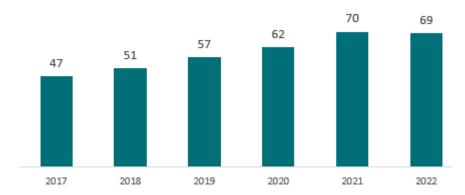
Net leverage

6,4x





Pro-forma adjusted EBITDA² (NOKm)



¹⁾ Key figures are presented according to the bond agreement (adjusted for leasing- and one-off costs, and Skyhost ApS for 2021)

²⁾ Pro-forma revenues/EBITDA includes Skyhost ApS for full-year-2021

Management Comments

The group continues to increase the revenue compared to last year. 2022 has been a year with focus on further product investments and release of new functionality. We have continued to increase our workforce to facilitate for future product development.

Financial development

Revenue 2022 reached NOK 264,5m, of which Skyhost ApS contributed with NOK 30,2m. Revenue has grown 5% compared to the same period previous year. EBITDA (see definition in appendix) is seeing a slight decline, mainly due to upscaling of the development department. This is the primary driver for increased costs through the year.

Integration of SkyHost ApS

On April 16th last year the acquisition of Skyhost ApS was successfully completed, thus marks 2022 the first full year where Skyhost is part of the group.

Duett

Duett shows a steady growth in revenue and will release exciting new functionality later this year that will affect the revenue positively from 2023.

Skyhost ApS

Skyhost ApS shows steady growth in Denmark and continuous to maintain good margins.

Condensed Consolidated Interim Financial Statement

Condensed consolidated statement of profit and loss

	Note	Q4-2022	Q4-2021	YTD 2022	YTD 2021
Revenue		68 847 414	63 685 548	264 502 592	245 887 952
Materials, software and services		13 232 423	18 603 668	74 548 585	78 358 520
Salary and personell costs		28 068 228	29 156 441	84 131 275	73 008 517
Other operating expences		11 398 695	2 253 972	29 564 171	17 715 939
Depreciation and amortizations		24 298 147	22 320 210	100 827 931	94 359 279
Operating expenses		76 997 494	72 334 291	289 071 961	263 442 255
Operating profit/loss(-)		-8 150 080	-8 648 743	-24 569 369	-17 554 303
Finance income		975 086	-113 754	1 010 019	27 909
Finance expenses		11 267 341	8 002 263	38 721 185	27 952 607
Net Finance		-10 292 255	-8 116 017	-37 711 166	-27 924 698
Profit/loss(-) before tax		-18 442 335	-16 764 760	-62 280 535	-45 479 001
Income tax expenses		1 987 370	-434 316	-8 142 095	-6 202 881
Profit/loss(-) after tax		-20 429 705	-16 330 444	-54 138 440	-39 276 120
Attributable to:					
Equity holders of the parent company		-20 429 705	-16 330 444	-54 138 440	-39 276 120

Condensed consolidated statement of comprehensive income

Consolidated statement of other comprehensive income	Q4-2022	Q4-2021	YTD 2022	YTD 2021
Net profit/loss(-) after tax	-20 429 705	-16 330 445	-54 138 440	-39 276 120
	0	0	0	0
Items that will not be reclassified to profit and loss	0	0	0	0
Foreign currency translation differences - foreign operations	-1 246 244	-102 131	8 593 270	-102 131
Other comprehensive income for the period, net of tax	-1 246 244	-102 131	8 593 270	-102 131
Total comprehensive income for the period	-21 675 949	-16 397 388	-45 545 170	-39 378 251
	0	0	0	0
Attributable to:	0	0	0	0
Equity holders of the parent company	-21 675 949	-16 397 388	-45 545 170	-39 378 251

Condensed Consolidated Interim Financial Statement

Condensed consolidated statement of financial position 1/2

	Note	31.12.2022	31.12.2021
Non-current assets			
Property and equipment		16 059 616	16 203 819
Intangible assets		345 788 595	408 811 246
Goodwill		429 461 301	424 906 555
Right of use assets		23 879 318	26 978 774
Other investments		2 501	2 501
Total non-current assets		815 191 331	876 902 895
Current assets			
Inventories		1 482 607	1 865 154
Accounts receivables		12 845 241	15 204 740
Other receivables and prepayments		8 671 436	5 268 732
Cash and deposits		58 844 134	73 048 920
Total current assets		81 843 418	95 387 546
TOTAL ASSETS		897 034 749	972 290 441

Condensed Consolidated Interim Financial Statement

Consolidated statement of financial position (IFRS) 2/2

	Note 31.12.2022	31.12.2021
Equity		
Share capital	3 493 200	3 493 200
Other paid in capital	368 770 887	368 770 887
Total paid in capital	372 264 087	372 264 087
Other equity and exchange differences		
Other equity and exchange differences	-117 308 232	-71 763 056
Total other equity	-117 308 232	-71 763 056
Total equity	254 955 855	300 501 031
Non-current liabilities		
Bonds	490 998 806	488 560 062
Lease liabilities	15 461 501	19 717 947
Deferred tax	66 369 115	80 178 317
Total non-current liabilities	572 829 422	588 456 326
Current liabilities		
Accounts payables	11 206 811	12 179 632
Lease liabilities	10 460 740	9 969 760
VAT and other public taxes	10 532 271	13 648 154
Current tax payable	3 724 721	3 078 761
Prepaid revenue	11 709 220	24 289 113
Other current liabilities	21 615 710	20 167 664
Total current liabilities	69 249 472	83 333 084
TOTAL EQUITY AND LIABILITIES	897 034 749	972 290 441

Condensed Consolidated Financial Statement

Condensed consolidated statement of cashflows

	YTD 2022	YTD 2021
Operating activities		
Profit/loss(-) before tax	-62 813 282	-45 478 997
Deprecation and amortization	101 351 375	94 359 280
Taxes Paid	-6 102 489	-5 958 562
Net finance	37 711 166	27 924 698
Change in:		
Inventory	476 801	-1 649 785
Trade payables	-998 281	3 210 710
Trade receivables	2 601 472	-5 944 273
Prepaid revenue	-12 983 210	4 797 652
Other net working capital	-3 380 336	8 075 256
Cashflow operating activities	55 863 216	79 335 980
Investing activities		
Capitalized development costs	-21 731 901	-19 274 454
Purchase of tangible and intangible assets	-1 999 666	-1 396 365
Net paid in business combinations	0	-97 841 502
Cashflow investing activities	-23 731 567	-118 512 321
Financing activities	0	500 000 000
Bonds	0	-13 051 154
Expences related to establishment of bond	0	-340 000 000
Repayment of debt	-10 225 724	-9 545 733
Payment of lease	-36 953 009	-22 386 218
Paid interest	-30 933 009	-3 394 327
Net change credit facility	-47 178 733	111 622 568
Cashflow financing activities	-47 176 733	111 022 308
Net change in cash and cash equivalents	-15 047 084	72 446 227
Cash and cash equivalents in the beginning of the period	73 048 920	602 692
Foreign currency translation differences for cash and cash equivalents	842 298	113 562
Cash and cash equivalents in the end of the period	58 844 134	73 048 919

Condensed Consolidated Financial Statement

Condensed consolidated statement of changes in equity

	Note	Share capital	Premium fund	Exchange differences	Other equity	Total equity
Opening balance on January 1 2021		3 000 000	307 499 987	0	-32 384 804	278 115 183
New equity		61 764 003	97	0	0	61 764 100
Total comprehensive income for the period		0	0	-102 131	-39 276 120	-39 378 251
Closing balance on December 31 2021		64 764 003	307 500 084	-102 131	-71 660 924	300 501 032
Opening balance on January 1 2022		64 764 003	307 500 084	-102 131	-71 660 924	300 501 032
						_
Total comprehensive income for the period		0	0	8 593 270	-54 138 440	-45 545 170
Closing balance on December 31 2022		64 764 003	307 500 084	8 491 139	-125 799 364	254 955 862

Condensed Consolidated Financial Statement

Notes

1. General

These condensed consolidated interim financial statements of Duett Software Group consist of the Company and its subsidiaries, Duett AS and Skyhost ApS, collectively referred to as the Group.

2. Basis for preparation

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. The accounting policies applied in these condensed consolidated interim financial statements are the same as those applied in the 2021 Annual financial statements. The condensed consolidated interim financial statement do not include all the information required for complete annual consolidated financial statements and should be read in conjunction with the consolidated financial statements for 2021. These condensed consolidated interim financial statements are unaudited.

Condensed Interim Financial Statement of the Parent Company

Condensed statement of profit and loss (NGAAP¹)

	Note	Q4-2022	Q4-2021	YTD 2022	YTD 2021
Revenue		0	0	0	5 499
Other operating expences		381 996	1 546 603	3 185 060	2 662 196
Operating expenses		381 996	1 546 603	3 185 060	2 662 196
Operating profit/loss(-)		-381 996	-1 546 603	-3 185 060	-2 656 697
Finance income		32 373 249	39 035 451	35 179 422	40 071 463
Finance expenses		10 843 850	7 990 629	36 864 040	26 197 922
Net Finance		21 529 399	31 044 822	-1 684 618	13 873 541
		0	0	0	0
Profit/loss(-) before tax		21 147 403	29 498 219	-4 869 678	11 216 844
Income tax expenses		9 758 024	8 707 229	4 034 266	4 685 326
Profit/loss(-) after tax		11 389 379	20 790 991	-8 903 944	6 531 518

Condensed Interim Financial Statement of the Parent Company

Condensed statement of financial position (NGAAP¹)

	Note 31.12.2022	31.12.2021
Non-current assets		
Investment in group companies	797 969 163	797 969 163
Total non-current assets	797 969 163	797 969 163
Current assets		
Receivables group companies	78 197 213	63 683 216
Cash and deposits	251 763	15 524 683
Total current assets	78 550 293	79 207 899
TOTAL ASSETS	876 519 456	877 177 062
Facility is		
Equity	CA 7CA 000	2 402 200
Share capital	64 764 003	
Other paid in capital	307 500 084	
Total paid in capital	372 264 087	372 264 087
Other equity and exchange differences		
Other equity and exchange differences	-2 372 262	6 531 682
Total other equity	-2 372 262	2 6 531 682
Total equity	369 891 825	378 795 769
Non-current liabilities		
Bonds	491 046 294	488 560 062
Deferred tax	1 969 815	
Current liabilities		
	02.425	
Accounts payables	82 435	
VAT and other public taxes	-1	
Current tax payable	4 581 237	
Other current liabilities	8 947 852	
Total current liabilities	13 611 523	7 304 445
TOTAL EQUITY AND LIABILITIES	876 519 457	877 177 062
TOTAL EQUITATION ELABILITIES	670 313 437	077 177 002

Condensed Interim Financial Statement of the Parent Company

Condensed statement of cashflows (NGAAP¹)

	YTD 2022	YTD 2021
Operating activities		
Profit/loss(-) before tax	-4 869 678	11 216 845
Taxes Paid	-209 532	-2 240 663
Net finance	1 684 618	0
Change in:		
Trade payables	-745 812	527 073
Other net working capital	6 393 458	14 110 488
Cashflow operating activities	2 253 054	23 613 743
Investing activities		
Purchase of shares in subsidiaries	0	-169 536 312
Cashflow investing activities	0	-169 536 312
Financing activities		
Bonds	0	500 000 000
Expences related to establishment of bond	0	0
Repayment of debt	0	-340 000 000
Paid interese	35 179 422	0
Net change intercompany	-14 513 997	-60 717 730
Net finance	0	0
Cashflow financing activities	-17 525 972	161 046 370
Net change in cash and cash equivalents	-15 272 918	15 123 801
Cash and cash equivalents in the beginning of the period	15 524 683	400 881
Cash and cash equivalents in the end of the period	251 765	15 524 682

¹The condensed separate financial statements have been prepared using the same NGAAP accounting policies as in the annual financial statements for 2021, but have not been prepared in accordance with NRS 11 Delårsregnskap.

Appendix

Additional information required by the bond agreement

The Bonds were listed on Oslo Stock Exchange (Oslo Børs) in April 2022.

According to the bond agreement, we are required to make certain corrections when calculating EBITDA. The relevant corrections for Duett Software Group are leasing and one-off items. Below is the calculation of EBITDA according to the agreement. In addition, we have calculated the proforma EBITDA for Skyhost for the period of 2021 before the acquisition.

	Calculation	of EBITDA
	YTD 2022	YTD 2021
Operating profit	-24 569 369	-17 554 303
Depreciation and amortizations	100 827 931	94 359 279
Leasing	-11 448 395	-11 041 885
One-off	4 353 701	2 202 602
Pro-forma adjustment EBITDA Skyhost 1.1-31.3.2021	0	2 200 872
EBITDA	69 163 868	70 166 564





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